

# Translation

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## Summary of Consolidated Financial Results for the Year Ended January 31, 2020 (Based on Japanese GAAP)

March 10, 2020

Company name: Casa Inc.  
 Stock exchange listing: Tokyo  
 Stock code: 7196 URL <https://www.casa-inc.co.jp>  
 Representative: President Seigo Miyaji  
 Executive Officer and General Manager, General Affairs Department  
 Inquiries: Hirofumi Tachibana TEL 03-5339-1143  
 Scheduled date of ordinary general meeting of shareholders: April 23, 2020  
 Scheduled date to file Securities Report: April 24, 2020  
 Scheduled date to commence dividend payments: April 24, 2020  
 Preparation of supplementary material on financial results: Yes  
 Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the year ended January 31, 2020 (from February 1, 2019 to January 31, 2020)

#### (1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended January 31, 2020	9,436	—	1,522	—	1,577	—	927	—
Year ended January 31, 2019	—	—	—	—	—	—	—	—

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended January 31, 2020	90.49	84.82	14.4	13.0	16.1
Year ended January 31, 2019	—	—	—	—	—

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of January 31, 2020	12,671	6,610	52.1	647.70
As of January 31, 2019	—	—	—	—

#### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended January 31, 2020	1,193	(311)	(597)	2,989
Year ended January 31, 2019	—	—	—	—

### 2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended January 31, 2019	—	0.00	—	26.00	26.00	270	—	—
Year ended January 31, 2020	—	0.00	—	28.00	28.00	285	30.9	4.5
Year ending January 31, 2021 (Forecast)	—	0.00	—	30.00	30.00		30.2	

3. Forecast of consolidated financial results for the year ending January 31, 2021 (from February 1, 2020 to January 31, 2021)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending July 31, 2020	5,067	9.2	432	(39.3)	457	(37.7)	278	(40.0)	27.33
Full year	10,446	10.7	1,634	7.3	1,679	6.5	1,012	9.2	99.27

4. Notes

(1) Changes in significant subsidiaries during the year ended January 31, 2020

(changes in specified subsidiaries resulting in the change in scope of consolidation): No

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of January 31, 2020	11,072,000 shares	As of January 31, 2019	10,976,000 shares
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Number of treasury shares at the end of the period

As of January 31, 2020	869,846 shares	As of January 31, 2019	587,918 shares
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Average number of shares during the period

Year ended January 31, 2020	10,246,681 shares	Year ended January 31, 2019	10,739,965 shares
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## Consolidated financial statements

### Consolidated balance sheets

(Thousands of yen)

As of January 31, 2020

Assets	
Current assets	
Cash and deposits	2,824,905
Accounts receivable - trade	1,293,073
Accounts receivable - other	846,978
Right to reimbursement	3,117,737
Other	273,845
Allowance for doubtful accounts	(1,826,810)
Total current assets	6,529,729
Non-current assets	
Property, plant and equipment	
Buildings and structures	78,554
Accumulated depreciation	(56,302)
Buildings and structures, net	22,252
Leased assets	25,527
Accumulated depreciation	(16,053)
Leased assets, net	9,473
Other	96,210
Accumulated depreciation	(73,634)
Other, net	22,576
Total property, plant and equipment	54,302
Intangible assets	
Goodwill	3,579,313
Other	137,284
Total intangible assets	3,716,598
Investments and other assets	
Investment securities	145,480
Long-term loans receivable	2,304
Deferred tax assets	2,037,508
Other	185,363
Total investments and other assets	2,370,656
Total non-current assets	6,141,556
Total assets	12,671,286

	(Thousands of yen)
	As of January 31, 2020
Liabilities	
Current liabilities	
Lease obligations	4,824
Income taxes payable	493,258
Provision for bonuses	128,896
Provision for loss on guarantees	114,690
Advances received	4,425,775
Other	888,141
Total current liabilities	6,055,587
Non-current liabilities	
Lease obligations	5,532
Total non-current liabilities	5,532
Total liabilities	6,061,119
Net assets	
Shareholders' equity	
Capital stock	1,561,280
Capital surplus	1,561,280
Retained earnings	4,534,669
Treasury shares	(1,035,242)
Total shareholders' equity	6,621,988
Accumulated other comprehensive income	
Valuation difference on available-for-sale securities	(14,089)
Total accumulated other comprehensive income	(14,089)
Share acquisition rights	2,268
Total net assets	6,610,167
Total liabilities and net assets	12,671,286

**Consolidated statements of income and consolidated statements of comprehensive income**  
**Consolidated statements of income**

	(Thousands of yen)
	Fiscal year ended January 31, 2020
Net sales	9,436,155
Cost of sales	3,270,600
Gross profit	6,165,555
Selling, general and administrative expenses	4,642,783
Operating profit	1,522,771
Non-operating income	
Interest income	147
Dividend income	678
Gain on bad debts recovered	36,297
Other	18,714
Total non-operating income	55,837
Non-operating expenses	
Commission expenses	1,409
Total non-operating expenses	1,409
Ordinary profit	1,577,200
Extraordinary losses	
Loss on valuation of investment securities	62,000
Total extraordinary losses	62,000
Profit before income taxes	1,515,200
Income taxes - current	797,733
Income taxes - deferred	(209,792)
Total income taxes	587,941
Profit	927,258
Profit attributable to owners of parent	927,258

## Consolidated statements of comprehensive income

	(Thousands of yen)
	Fiscal year ended
	January 31, 2020
Profit	927,258
Other comprehensive income	
Valuation difference on available-for-sale securities	(14,089)
Total other comprehensive income	(14,089)
Comprehensive income	913,168
Comprehensive income attributable to	
Comprehensive income attributable to owners of parent	913,168

## Consolidated statements of changes in equity

Fiscal year ended January 31, 2020

(Thousands of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	1,549,280	1,549,280	3,877,501	(699,388)	6,276,674
Changes of items during period					
Issuance of new shares - exercise of share acquisition rights	12,000	12,000			24,000
Dividends of surplus			(270,090)		(270,090)
Profit attributable to owners of parent			927,258		927,258
Purchase of treasury shares				(335,853)	(335,853)
Net changes of items other than shareholders' equity					
Total changes of items during period	12,000	12,000	657,168	(335,853)	345,314
Balance at end of current period	1,561,280	1,561,280	4,534,669	(1,035,242)	6,621,988

	Accumulated other comprehensive income		Share acquisition rights	Total net assets
	Valuation difference on available-for-sale securities	Total accumulated other comprehensive income		
Balance at beginning of current period	—	—	1,718	6,278,392
Changes of items during period				
Issuance of new shares - exercise of share acquisition rights				24,000
Dividends of surplus				(270,090)
Profit attributable to owners of parent				927,258
Purchase of treasury shares				(335,853)
Net changes of items other than shareholders' equity	(14,089)	(14,089)	549	(13,540)
Total changes of items during period	(14,089)	(14,089)	549	331,774
Balance at end of current period	(14,089)	(14,089)	2,268	6,610,167

## Consolidated statements of cash flows

(Thousands of yen)

	Fiscal year ended January 31, 2020
Cash flows from operating activities	
Profit before income taxes	1,515,200
Depreciation	84,090
Amortization of goodwill	261,900
Increase (decrease) in provision for bonuses	6,557
Increase (decrease) in provision for loss on guarantees	114,690
Increase (decrease) in allowance for doubtful accounts	91,805
Loss (gain) on valuation of investment securities	62,000
Interest and dividend income	(825)
Decrease (increase) in notes and accounts receivable - trade	(132,763)
Decrease (increase) in right to reimbursement	(441,595)
Decrease (increase) in accounts receivable - other	(124,508)
Increase (decrease) in advances received	336,509
Other, net	153,199
Subtotal	1,926,260
Interest and dividend income received	715
Income taxes paid	(732,984)
Net cash provided by (used in) operating activities	1,193,992
Cash flows from investing activities	
Purchase of property, plant and equipment	(19,744)
Purchase of intangible assets	(79,005)
Purchase of investment securities	(196,549)
Other, net	(16,631)
Net cash provided by (used in) investing activities	(311,931)
Cash flows from financing activities	
Repayments of lease obligations	(14,581)
Proceeds from issuance of shares resulting from exercise of share acquisition rights	24,000
Purchase of treasury shares	(337,263)
Cash dividends paid	(270,702)
Other, net	549
Net cash provided by (used in) financing activities	(597,997)
Net increase (decrease) in cash and cash equivalents	284,063
Cash and cash equivalents at beginning of period	2,705,884
Cash and cash equivalents at end of period	2,989,948